

Hatem Soliman

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SUMMARY

Final-year engineering student with hands-on experience in **imports and customs clearance, humanitarian logistics, event operations and business onboarding**, plus five years building software for clients in **the UAE, the US and Egypt**. Native Arabic and English.

EDUCATION

German University in Cairo (GUC) Oct 2022 - Jul 2027
B.Sc. Computer Science & Engineering (awarded, registered in Germany); B.Eng. in progress, expected Jul 2027. Thesis on HTN planning, graded **Excellent**. Academic Merit Scholarship.

Udacity, Frontend Development Nanodegree Sep 2024 - Mar 2025
Grade **100%**, on a scholarship awarded while mentoring on the same programme.

OPERATIONS AND LOGISTICS EXPERIENCE

RAVEN GP, Co-Founder, Imports and Logistics Lead Nov 2025 - Apr 2026

- Cleared the team's **autonomous race car** through **Cairo Airport Cargo Village** after it was misclassified on arrival, through repeated calls and on-site visits with customs.
- Won an appeal after **NTRA** rejected the car for being autonomous (approved after **63 days**) and got the car a better classification; when the **National Security** approval did not arrive in time, switched the team to an alternative route.
- Got the **shipper to cover all storage and transport charges**, so the team paid nothing; sourced **local parts** so the team could build its own car during the hold.
- Ran sponsors, budget and suppliers; arranged the original car's **re-export to Bosch in Romania** under a new airway bill.

Egyptian Red Crescent, Gaza Operations Volunteer Mar 2026 - May 2026

- Coordinated logistics and data for aid moving by **land, sea and air** into Gaza with **international NGOs, government entities and embassies**.
- Sorted, packed and prepared relief shipments, including international ones, to hygiene and quality standards.

Qiskit Fall Fest (IBM) at GUC, Operations Lead and Co-Organizer Seasonal, 2024 - 2026

- Cleared **IBM merchandise shipped from the US** through Egyptian Customs, fixing mismatched quantities, declared values and records and proving its non-commercial purpose.
- Ran on-ground operations for a week-long event and **20+ team hackathon**: venue set-up, participant support and organiser coordination.

Tawabiry, Founding Team, Growth and Operations 2025 - 2026

- Helped launch a queue-management platform: **on-site onboarding of businesses in Nasr City** and remote onboarding in other governorates, including **Asyut**; set-up and pricing.

Earlier event and committee roles 2021 - 2024

- GUC Graduation**, Usher: covered the largest guest zone over two days, with VIP escorts, ticketing and security checks.
- Maadi Narmer School**, Senior Committee Representative: compared supplier quotes and ran production, payments and distribution for the class uniform; sourced venues for prom and graduation.

MARKETING EXPERIENCE

Media Buyer School, Media Buyer (Apprenticeship) Jan 2025 - Jun 2025

- Trained under a senior media buyer managing **\$2M a year in ad spend**: ad strategy, copywriting, CRO and tracking.

Splanda Media, Co-Founder, Digital and Social Media Marketing Nov 2022 - Dec 2024

Builders Camp, Lisbon, Public Speaker; **SafetyWing**, Ambassador Seasonal, 2026

TECHNOLOGY AND TEACHING EXPERIENCE

- Darkmon, Dubai, UAE**, Frontend Engineer (2023): built the first phase of a cybersecurity and dark-web intelligence platform.
- Gates of Egypt**, Frontend Engineer, founding team (2025): tourism platform with bookings and payments. **3rd place, IEEE Roboracer 2025**, Cluj-Napoca, Romania.
- Bytes AI**, New York, Website Developer (2025): landing pages that onboarded diners, delis and grocery stores quickly.
- Timedoor**, Software Engineer Instructor and Curriculum Developer (part-time, since 2022).
- Udacity**, Frontend Mentor (2024 - 2025); **Frontend Simplified**, Support Engineer (2022 - 2023), helping **40,000+ students**.

SKILLS

- Languages**: Arabic and English (native, EF SET C1); French (moderate); German, Russian and Romanian (basic).
- Tools**: Jira, Figma, Canva, Photoshop, n8n automations, photography and video. **Certificates**: Media Buying (2025), Harvard CS50.